

# Technology at work for you ...

Connecting your business to the technology you need



Xpedia, a Platinum Oracle Partner and Level 3 BBBEE contributor was formed in early 2003.

The Xpedia IT group is focused on becoming the undisputed leader in providing efficient business solutions through the utilisation of Information and Communication Technology (ICT), primarily in South Africa and in Africa, but also globally.

To this end the Group has, within the relatively short time span of a couple of years, put in place an Oracle Applications, Technology and Business Intelligence implementation and consulting services offering.



excellence through expertise

## KEY FOCUS AREAS

The Oracle related solutions and services offering covers the entire Oracle Applications, Technology and Oracle BI implementation spectrum including:

### Oracle – Implementation and Integration

Xpedia offers end-to-end Oracle product implementation, from the determination of the solution strategy, through process mapping and gap analysis, customisation, integration, data conversion, key-user training and finally installation & set-up.

Integration Services encompass legacy system analysis and mapping to Oracle Applications, interface development, messaging software configuration & implementation and third party tool integration.

### Oracle Business Intelligence and Enterprise Performance Management – Implementation

The focus of Xpedia BI is to UNLOCK business information in the shortest possible time. Information must be presented in an intelligent format and must be readily available to users and decision makers. In addition users and decision makers must be able to rely on the information presented to them.

Business Intelligence (BI) and Enterprise Performance Management (EPM) are multi-faceted business solutions and must be able to address current and future requirements. To this end Xpedia BI offers the market a BI evaluation Framework. The BI evaluation identifies where there are BI shortfalls in the business, quantifies what business benefits can be realised by the organisation from a BI solution and defines a BI roadmap for the organisation.

Xpedia BI offers the following BI and data management services:

- BI evaluation and roadmap development
- BI and EPM solution architecture, design and implementation services
- OBIEE and BI Analytics implementation services
- Oracle Hyperion and Essbase implementation services
- Oracle Governance, Risk and Compliance
- Data cleansing, integration and quality services
- Data migration services
- Data warehousing and data hub design and development
- Maintenance and support services
- Licensing of the Oracle BI products and
- BI information interpretation and business support services

### Oracle – Application and Business Intelligence Care

After an Oracle product implementation, Xpedia assists clients in keeping their systems running smoothly with post-implementation support and integration. Post-implementation Support Services include:

- E-Business Suite support
- BI system support
- BI business support services including BI data analysis and adhoc reporting
- Help desk services
- Enhancements and bug fixes
- Troubleshooting of daily/weekly/monthly jobs and support for month-end closing operations and BI reports

Post implementation support is delivered through a combination of onsite and through our remote support centre in Centurion



## Oracle – Value-added Services

To ensure that clients obtain the maximum value from their Oracle Applications and Oracle BI investments, Xpedia aids clients with a suite of services for assessing current Oracle implementations and managing migrations and upgrades:

- Assessment Services:** Xpedia will, amongst others, audit the efficiency & effectiveness of current Oracle applications and BI implementations, execute product upgrade feasibility studies and handle the feasibility assessment of migrating from other ERP's to the Oracle E-Business suite.
- Migrations and Upgrades:** This includes performing a gap analysis study, matching new version features with new and pending requirements, functional design, analysis of existing customisation, update of existing documentation, key-user training for new features and new release implementation.
- Oracle License Management:** This includes the selling of licenses to clients and negotiating the best deal with Oracle. Xpedia is also certified by Oracle to perform license review services on behalf of Oracle License Management services. This service assists clients to gain maximum benefit from their investment in Oracle licenses.



## CLIENTS

The Xpedia IT group boasts a significant collection of highly motivated people with solid track records. Over the past few years, Xpedia have successfully deployed Oracle solutions in the following industries:

- Telecommunications & Media**
- Financial Services**
- Public Sector**

## PARTNERING AND COLLABORATIVE SOURCING

Xpedia currently has numerous collaborative sourcing agreements with partners operating in the Oracle environment both locally and internationally. Xpedia recognised that collaboration is necessary in the market in order to effectively deliver solutions. The partnerships were created to ensure maximum return on investment for Oracle clients.

## EMPLOYEE PROFILE

The Xpedia IT group's personnel are all IT professionals. Their educational background (typically at tertiary level) varies from core IT training through related fields such as Engineering, Finance, HR, Accounting and others.

The quest for excellence is ongoing. Not only are Xpedia's Oracle consultants encouraged to take part in training, but they are also incentivised to develop their skills to a level where they can be utilised to present formal training at institutions like the Oracle University.

Our consultants have significant Oracle implementation experience spanning across various industries and our project managers have extensive experience in managing varied sized Oracle Implementations. With an objective of providing solution-centric services to its customers, our Oracle team has broadened its capabilities by building competencies in niche modules such as Property Manager, Advanced Collections, Project Management, Enterprise Asset Management, and many others. The company and its staff have built a reputation for professionalism and honesty, a "can do" attitude and a working ethic of putting the client first.

The experience gained have been both locally throughout South Africa and internationally specific to Europe.

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